



## The eQ Homebuyer's Path

SINGLES & TOWNS - PARCEL OF TIED LAND (POTL)

### Here's How We Bring You Home

#### Congratulations On Selecting Your New eQ Home!



Melissa  
Gauthier,  
Director,  
Sales & Design

1

Sign Agreement of Purchase & Sale with your eQ Sales Representative.

Provide deposit  
cheques or complete  
EFT form *(if applicable)*.

2

10-day rescission period starts. Review Agreement of Purchase & Sale with your Solicitor.

3

Provide Mortgage Pre-Approval from your lender.

4

Congratulations! Your new home purchase is now official and 10-day rescission period ends.

5

Receive an email invitation to download the Virtuo Concierge App.



Shannon  
Granger,  
Design  
Studio Manager

1

Design Studio will contact you by phone

2

Stage 1 virtual appointment booked. You will receive a confirmation email and link to eQ Wish List.

3

Stage 2 in-person appointment booked once Stage 1 documents are complete.

4

Finalize your Stage 2 selections via DocuSign to complete your eQ Design Studio process.

#### Your New Home Construction Starts



Peter Jury,  
VP Of  
Construction

1

Lot Walk. Meet the builder.\*\*

2

Receive a progress photo from Customer Care.

3

Roof is on and shingled. Customer Care to send progress photo.

4

Frame Walk with Customer Care and Construction Representative.\*\*

5

Walk-through for blinds and window coverings measurements.\*\*

6

Homeowner Orientation (PDI).\*\* Customer Care will walk you through your new home.

7

Register online for MyHome at Tarion.com.

8

Submit AVID Construction Survey.

#### Welcome Home!



Francesca Jacobs,  
Customer Care  
Manager

1

Occupancy starts.

2

Submit 30-day Tarion Warranty if necessary.\*\*

3

Submit AVID Customer Satisfaction Survey (30 days after taking occupancy).

4

Closing day.

5

Election day turnover process begins.

6

Complete common elements performance audit survey.

7

Submit 1-year Tarion Warranty starts if necessary.\*\*\*

8

Submit 2-year Tarion Warranty starts if necessary.\*\*\*

9

3 to 7-year Tarion Warranty starts.\*\*\*

\*\*This event may be in-person or virtual. If you have opted in to attend this appointment, an eQ Homes representative will contact you to confirm the details. \*\*\*See your Tarion Warranty for details.